



COMPLETE TERRAZZO SOLUTION



TM

T-Rx Cost Comparison 12 Month Program

T-Rx vs. Diamond Pad System

	T-Rx	Competitor
Installation - Materials (Product Cost)		
Size of floor (sq. ft)	20,000	20,000
Per Gallon Coverage (sq. ft)	2,000	2,000
Gallons Per Coat	10	10
Number of Coats	3	3
Total Gallons Used	30	30
Cost Per Gallon	\$200.00	\$154.00
Materials Total	\$6,000.00	\$3,080.00

	T-Rx	Competitor
Installation - Application Process		
Stripping	\$300.00	\$300.00
Grinding*	\$0.00	\$1,464.00
Apply Coating**	\$0.00	\$160.00
Application Total	\$300.00	\$1,924.00

	T-Rx	Competitor
Monthly Maintenance - Materials		
Neutral Cleaner	\$600.00	\$600.00
Diamond Pads (per week)	\$0.00	\$160.00
Diamond Pads (per year)	\$0.00	\$8,320.00
Total	\$600.00	\$8,920.00

	T-Rx	Competitor
Monthly Maintenance - Labor		
Contractor Charges (per sq ft)***	\$0.80	\$1.40
Monthly Contractor Charges (20,000 sq ft)	\$1,333.00	\$2,333.00
12-Month Total	\$16,000.00	\$28,000.00

	T-Rx	Competitor
Add'l Maintenance		
6-Mo. Recoat	\$0.00	\$3,080.00

Total		
12-Month Cost	\$22,900.00	\$45,004.00

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T-Rx Cost Comparison 12 Month Program

T-Rx vs. Traditional Floor Finish

	T-Rx	Competitor
Installation	\$6,300.00	\$5,000.00
Strip-Out and Material (per sq ft)	\$0.315	\$0.25
Total (20,000 sq ft)	\$6,300.00	\$5,000.00
Monthly Maintenance	\$19,200.00	\$24,000.00
Contractor Charges (per sq ft)	\$0.08	\$0.10
Monthly Contractor Charges (20,000 sq ft)	\$1,600.00	\$2,000.00
Total	\$19,200.00 (Clean Only)	\$24,000.00 (Clean & Burnish)
Scrub and Recoat (April & Sept)	\$0.00	\$4,800.00
Contractor Charges (per sq ft)	\$0.00	\$0.12
Contractor Charges - April (20,000 sq ft)	\$0.00	\$2,400.00
Contractor Charges - September (20,000 sq ft)	\$0.00	\$2,400.00
12-Month Total Contractor Charges	\$0.00	\$4,800.00
Total 12-Month Cost	\$25,500.00	\$33,800.00

* Grinding

Grind with 200 Grit diamond pads
 Cost \$122 per set - covers 5,000 sq. ft.
 Cost of 4 sets - \$488
 Use 6 passes

Grind with 400 Grit diamond pads
 Cost \$122 per set - covers 5,000 sq. ft.
 Cost of 4 sets - \$488
 Use 6 passes

Grind with 800 Grit diamond pads
 Cost \$122 per set - covers 5,000 sq. ft.
 Cost of 4 sets - \$488
 Use 6 passes

Total Grinding Cost: \$1464

**Apply Coating

Step 1: Apply First Coat
 Step 2: Buff with purple diamond pad
 Step 3: Apply second coat
 Step 4: Buff with Purple Diamond Pad
 Case of purple diamond pads = \$160

***Contractor Charges

T-Rx includes cleaning.
 3M includes cleaning and burnishing©2015 Essential Industries, Inc.

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